

Santa Teresa Athletic Boosters Club
Budget vs. Actuals
July 2023 - June 2024

	23-24 Actual	23-24 Budget	Over/Under Budget
Income			
5K income	\$0.00	\$0.00	\$0.00
Concessions income	\$29,500.96	\$30,000.00	-\$499.04
Goodwill Truck	\$1,743.60	\$800.00	\$943.60
Crab Feed	\$5,610.90	\$26,100.00	-\$20,489.10
Crab Feed - restricted income			
Hurdle Income	\$0.00	\$1,500.00	-\$1,500.00
Prize Income	\$0.00	\$5,000.00	-\$5,000.00
Indirect Public Support			
Walmart GoodWorks, Benefit Mobile,			
Facebook	\$1,000.00	\$80.00	\$920.00
Melaleuca	\$17.90	\$20.00	-\$2.10
Direct Public Support			
Donations (PG&E & Bright Funds)	\$1,200.00		
Merchandise sales	\$10,122.67	\$10,000.00	\$122.67
Team Restricted Income	\$5,900.00	\$5,900.00	\$0.00
Other Types of Income			
Interest	\$2.01	\$5.00	-\$2.99
50/50 Raffle	\$595.00	\$0.00	\$595.00
Total Income	\$55,693.04	\$79,405.00	-\$23,711.96
Expenses			
5K	\$0.00	\$0.00	\$0.00
Benefit Athletic programs			
Awards			
Athlete Plaques	\$0.00	\$1,600.00	-\$1,600.00
Athlete Scholarships	\$0.00	\$2,200.00	-\$2,200.00
Crab Feed - restricted expenses			
Hurdle	\$0.00	\$1,500.00	-\$1,500.00
Prize expense	\$0.00	\$5,000.00	-\$5,000.00
Discretionary	\$0.00	\$0.00	\$0.00
Team Grants	\$12,322.36	\$15,000.00	-\$2,677.64
Total Benefit Athletic programs	\$12,322.36	\$25,300.00	-\$12,977.64
Concessions expense	\$12,186.57	\$15,000.00	-\$2,813.43
Crab Feed expense	\$1,250.00	\$25,890.00	-\$24,640.00
Merchandise expense	\$4,275.50	\$5,000.00	-\$724.50
Operations	\$517.25	\$2,000.00	-\$1,482.75
Team Restricted expense	\$5,900.00	\$5,900.00	\$0.00
Other (Benefit, software)			
Total Expenses	\$36,451.68	\$79,090.00	-\$42,638.32
Net Operating Income	\$19,241.36	\$315.00	\$18,926.36

Net Concessions =	\$17,314.39
Net Merch =	\$5,847.17

Team Grants:	
Comp Cheer	\$1,600.00
Girls Soccer	\$2,889.46
Boys Soccer	\$2,047.65
Football	\$5,785.25
Total	\$12,322.36

Bank West start 20

\$45,388.96

BANK BALANCE

\$45,388.96

IN QUICKBOOKS

Does not include:
Basketball Grant = \$1,820.00

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